

A woman with reddish-brown hair is shown in profile, looking out over a body of water. The image has a teal overlay. The text 'camurus' is in the top right, 'Company presentation' is in the middle right, and 'March 2024' is in the bottom right.

camurus®

# Company presentation

March 2024

# Forward looking statements

This presentation contains forward-looking statements that provide our expectations or forecasts of future events such as new product developments and regulatory approvals and financial performance.

Camurus is providing the following cautionary statement. Such forward-looking statements are subject to risks, uncertainties and inaccurate assumptions. This may cause actual results to differ materially from expectations and it may cause any or all of our forward-looking statements here or in other publications to be wrong. Factors that may affect future results include currency exchange rate fluctuations, delay or failure of development projects, loss or expiry of patents, production problems, unexpected contract, patent, breaches or terminations, government-mandated or market-driven price decreases, introduction of competing products, Camurus' ability to successfully market products, exposure to product liability claims and other lawsuits, changes in reimbursement rules and governmental laws and interpretation thereof, and unexpected cost increases.

Camurus undertakes no obligation to update forward-looking statements.

# Camurus snapshot



## Rapidly growing commercial stage company

Leader in opioid dependence treatment with Buvidal® weekly and monthly depots



## Strong financial performance

Entered profitability in 2022



## Advancing late-stage pipeline with blockbuster potential

Prospects for multiple new approvals in coming years in CNS and rare disease indications








## Unique FluidCrystal® technology platform

Commercially validated, with a broad range of applications

LISTED ON NASDAQ STOCKHOLM  
TICKER **CAMX**; EMPLOYEES: **210+**

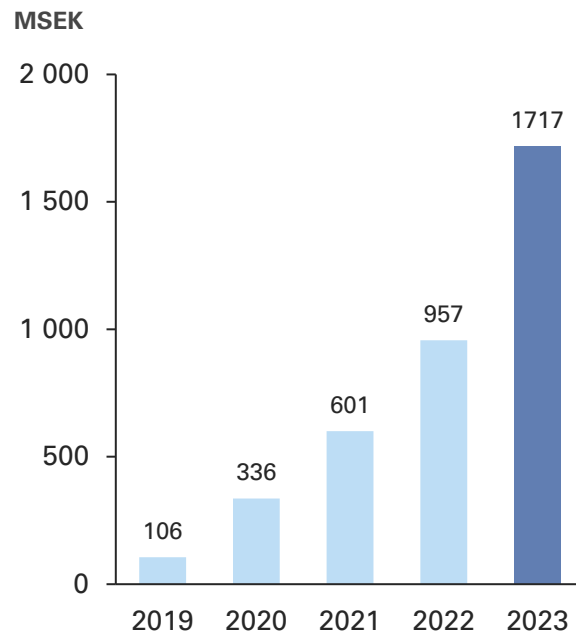


# Successful 2023 lays foundation for continued profitable growth

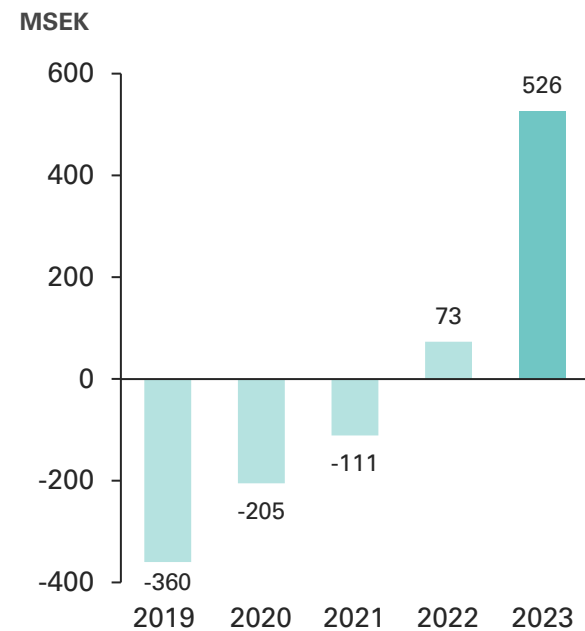
-  Strengthened leadership in opioid dependence treatment
-  Brixadi™ launched in the US for treatment of opioid use disorder
-  Positive results and progress in three Phase 3 studies
-  NDA submission for Oclaiz™ (CAM2029) in acromegaly
-  Strong financials and operating performance

# Positive financial development

## Revenues



## Operating results



## Outlook 2024

Total revenue

**SEK 1740 – 1860 million**

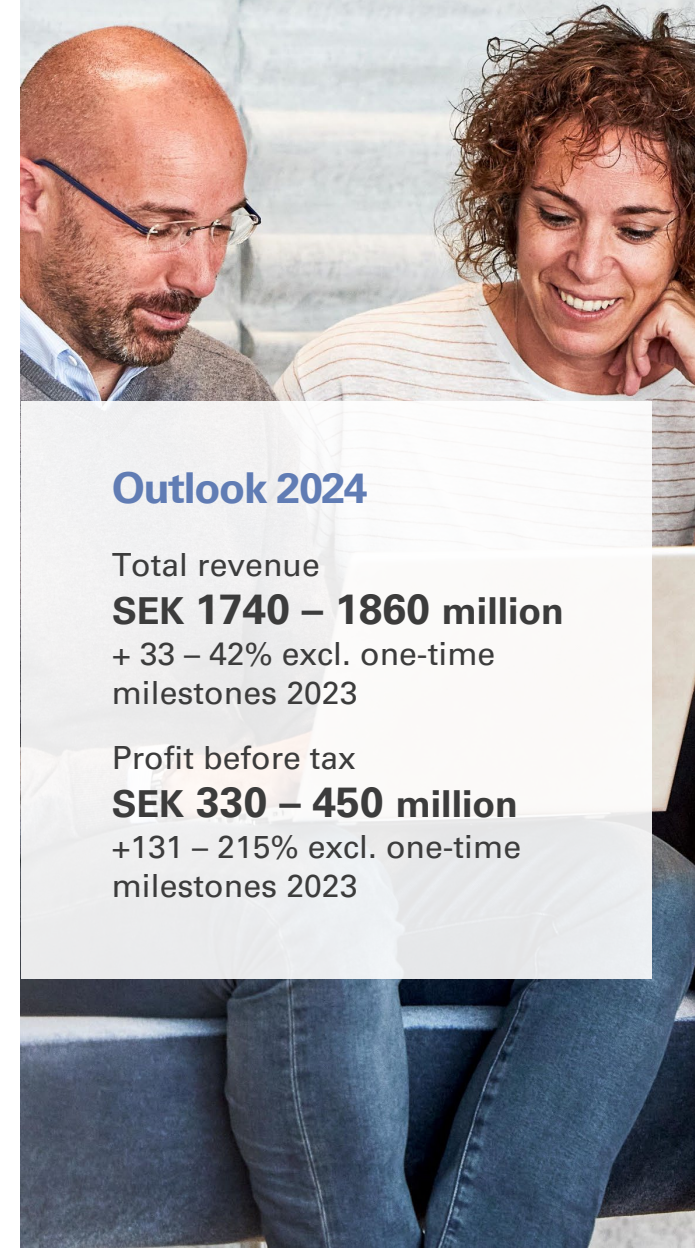
+ 33 – 42% excl. one-time milestones 2023

Profit before tax

**SEK 330 – 450 million**

+131 – 215% excl. one-time milestones 2023

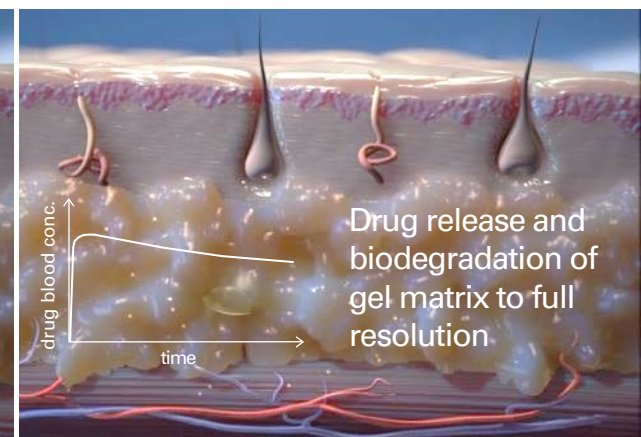
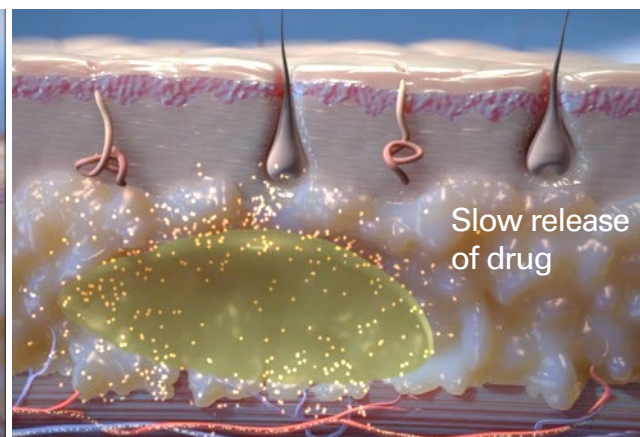
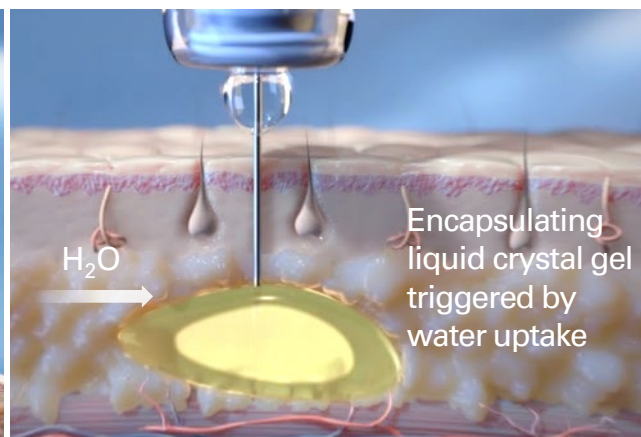
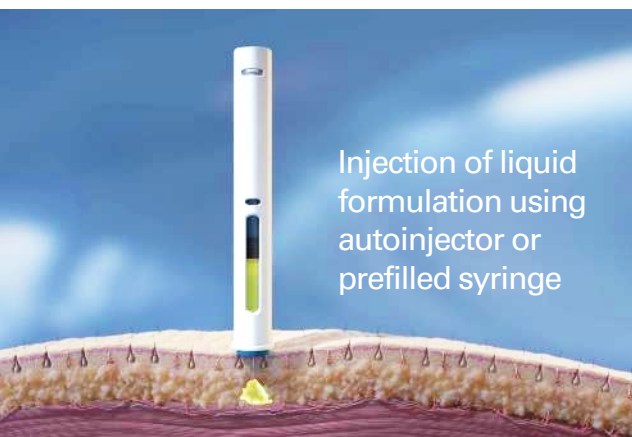
camurus®



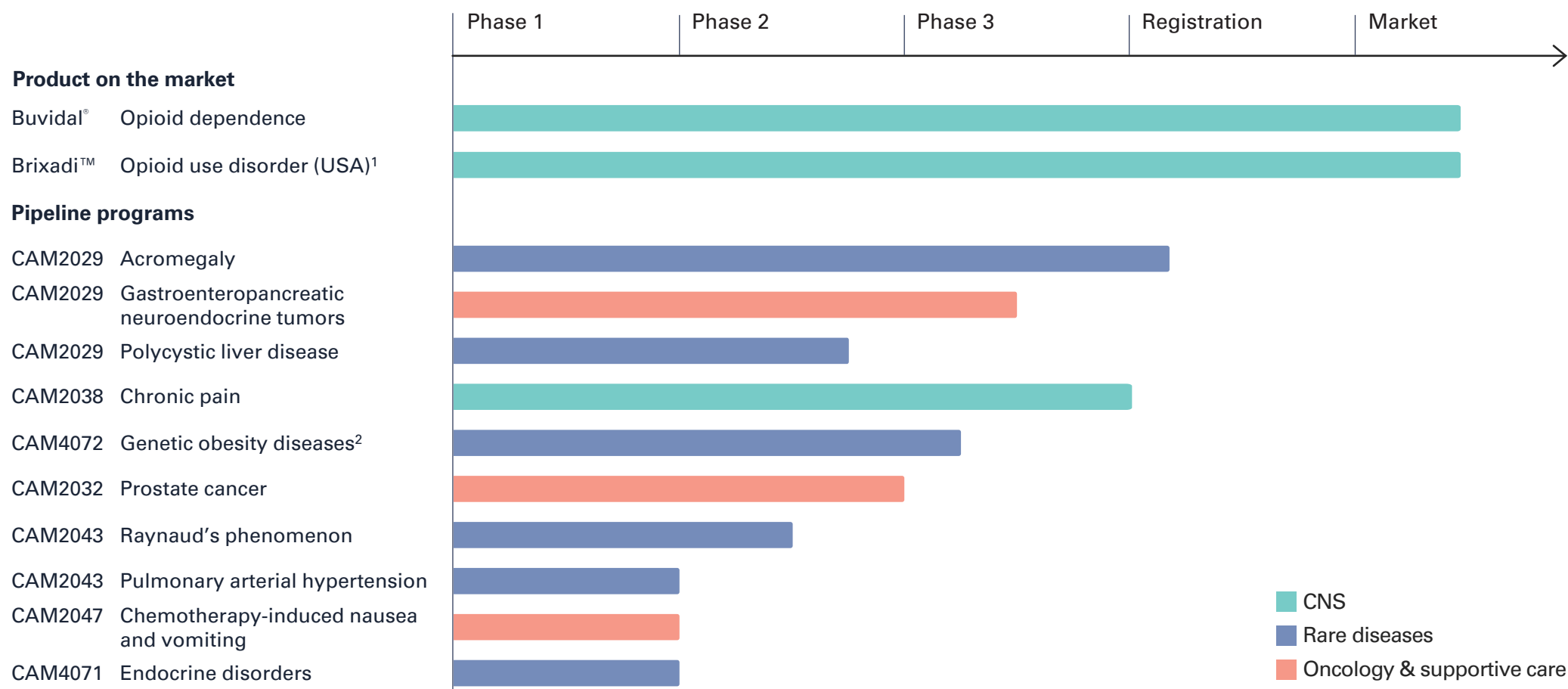


# FluidCrystal<sup>®</sup> extended-release technology

- ✓ Easy and convenient administration
- ✓ Rapid onset & long-acting release
- ✓ Controlled by composition, liquid crystal phase structure and biodegradation
- ✓ Applicable across substance classes
- ✓ Compatible with prefilled syringes, pen-injectors, and other advanced devices
- ✓ Manufacturing by standard processes



# Broad and diversified product portfolio and pipeline



<sup>1</sup>Licensed to Braeburn in North America; <sup>2</sup>Licensed to Rhythm Pharmaceuticals worldwide

# Buvidal – game changing opioid dependence treatment

*Weekly and monthly, subcutaneous buprenorphine for individualized treatment of opioid dependence within a framework of medical, social and psychological treatment in adults and adolescents 16 years or over<sup>1</sup>*

## Demonstrated benefits to patients and society

- Superior treatment outcome and patient satisfaction<sup>2-5</sup>
- Blockade of subjective opioid effects from first dose<sup>3</sup>
- Reduced treatment burden and improved quality of life<sup>5,6</sup>
- Decreased risk of diversion, misuse and pediatric exposure<sup>7,8</sup>
- Reduced treatment costs<sup>9</sup>

**“Buvidal became  
my way out”**

Justin, Buvidal patient in  
Australia

<sup>1</sup> SmPC Buvidal May 2021; <sup>2</sup>Lofwall et al. JAMA Int. Med. 2018;178(6): 764-773; <sup>3</sup>Walsh et al, JAMA Psychiatry 2017;74(9):894-902; <sup>4</sup>Frost, M., et al. Addiction. 2019;114(8):1416-1426. doi: 10.1111/add.14636; <sup>5</sup>Lintzeris, N., et al. JAMA Network Open. 2021;4(5):e219041. doi:10.1001/jamanetworkopen.2021.9041; <sup>6</sup>Barnett et al Drug and Alcohol Dependence 2021; <https://doi.org/10.1016/j.drugalcdep.2021.108959>; <sup>7</sup>EPAR for Buvidal; <sup>8</sup>Dunlop, A. J., et al. Addiction. 2021. <https://doi.org/10.1111/add.15627>; <sup>9</sup>Dunlop, A. Oral presentation at CPDD June 2020.



# Buvidal continues to grow in Europe, Australia and MENA

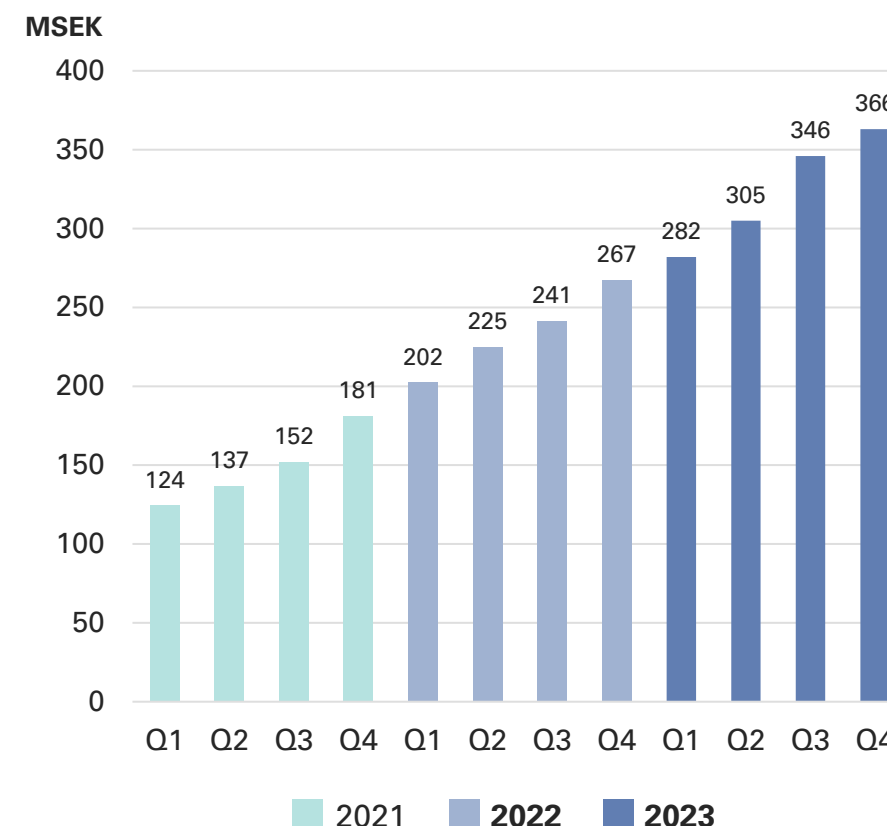
## Sales growth across all markets

- Net sales 2023: SEK 1.3 billion; +39% vs 2022
  - Strong performance in key markets in UK, Nordics, Australia
  - Germany, Spain, France growing well from a lower base
- Est. 48,000 patients in treatment with Buvidal end 2023

## Market expansion and LCM

- Recent market authorizations in Kuwait and New Zealand (160 mg)
- Four market authorization applications under review
- Several pricing and reimbursement submissions under review
- New launches planned

## Quarterly product sales



<sup>1</sup> <https://committees.parliament.uk/publications/41147/documents/203039/default/>

# Brixadi™ launch gains momentum in the US

## Braeburn responsible for US commercialization

- Focused commercial organization of over 100 people

## Wide access to Brixadi for the treatment of OUD

- Available in all 50 US states
- High payer coverage – on par with competition

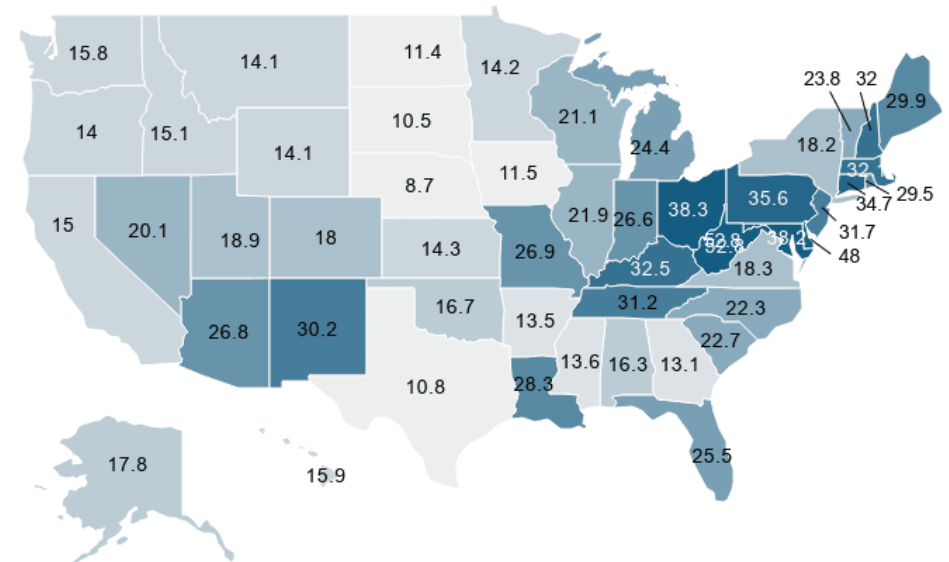
## Accelerated uptake

- SEK 8.3 million royalty vs SEK 1.2 million in Q3
- Est. more than 2,000 US patients in treatment with Brixadi at end-2023<sup>1</sup>

## Peak market potential est. >USD 1 billion<sup>1</sup>

- Brixadi has unique and competitive product profile
- Supportive market dynamics, and increasing awareness of LAI treatment options

## US drug overdose deaths per 100,000 residents<sup>2</sup>



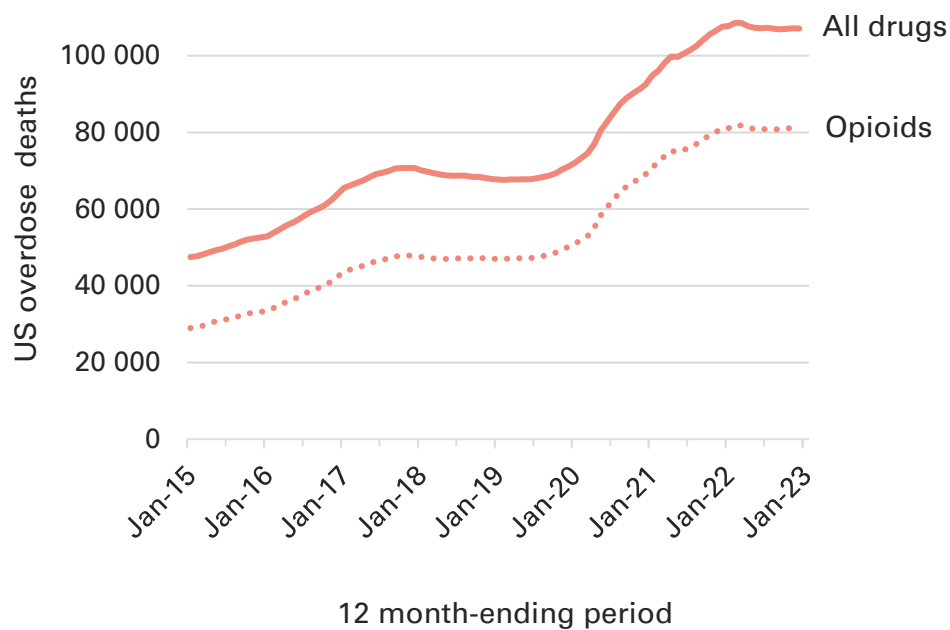
*Brixadi™ is the US trade name for Buprenorphine; OUD – opioid use disorder; LAI – long acting injectable*

<sup>1</sup>Company estimate; <sup>2</sup>2018 National Survey on Drug Use and Health; <sup>3</sup>Keyes KM, et al. Drug Alc. Dep. Reports 2022; <sup>4</sup>CDC 2023; <sup>5</sup>Symphony Health data

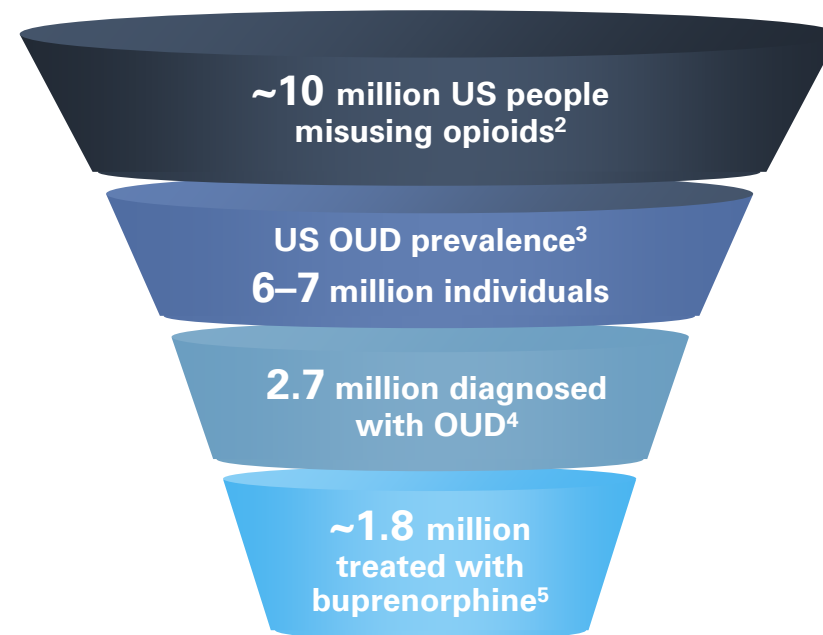
# Opioid crisis in the US continues

## High medical need in the US

~80,000 annual deaths in opioid overdoses<sup>1</sup>



## Significant treatment gap



<sup>1</sup>CDC Provisional Drug Overdose Death Counts; <sup>2</sup>2018 National Survey on Drug Use and Health; <sup>3</sup>Keyes KM, et al. Drug Alc. Dep. Reports 2022; <sup>4</sup>CDC 2023; <sup>5</sup>Symphony Health data



# Brixadi – well differentiated in the US market

## Convenient and flexible administration

- Weekly and monthly dosing
- Multiple dose strengths (four weekly, three monthly)
- Choice of multiple injection sites
- Thin needle and small dose volumes
- Room temperature stability (no cold chain required)




## Strong scientific evidence base

- Superior efficacy and patient reported treatment satisfaction vs daily standard of care

## Competitive label<sup>1</sup>

- Switch from daily sublingual buprenorphine using conversion table for dose equivalency
- Direct initiation of treatment following a single dose of transmucosal buprenorphine

### LAI features<sup>2</sup>

			
Weekly dosing	–	–	✓
Monthly dosing	✓	✓	✓
Multiple doses	–	–	✓
Choice of inj. sites	–	–	✓
Smallest needle	(19G)	(20G)	✓ (23G)
Lowest dose volume	0.5–1.5mL	3.4mL	✓ 0.16–0.64mL
Room temp. storage	–	–	✓
Day one initiation	–	–	✓
Clin. data vs active control	–	–	✓
Launched	US, CAN, AUS, SE, FI, IL	US	US, EU, UK, AUS

LAI – long acting injectable

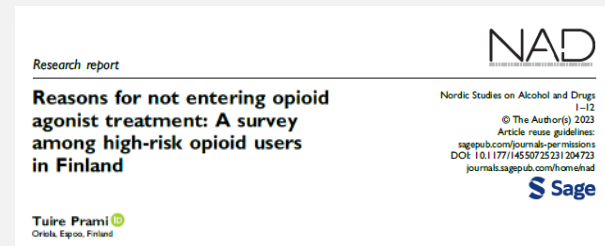
<sup>1</sup>Brixadi US label; <sup>2</sup>See product information

# Communicating a growing evidence base

## Active scientific conference agenda

	Q4 2023	Q1/Q2 2024		Q3/Q4 2024		
<b>Global</b>		ASAM 4-7 Apr Dallas, US	CPDD 16-19 Jun Montreal, CA	ISAM 5-8 Sep Istanbul, TR		
<b>European</b>	ATHS 24-27 Oct Biarritz, FR	WADD/SEPD 17-20 Apr Mallorca, ES	ALBATROS 5-7 Jun Paris, FR	Lisbon Addict. 23-25 Oct Lisbon, PT		
		EUROPAD 16-19 Jun Lisbon, PT				
<b>National (selected)</b>	APSAD 12-15 Nov Adelaide, AU	SFA 28-29 Mar FR	Federation Add 13-14 Jun Orleans, FR	SOCIDROGA. 26-28 Sep ES	DGS-Kon. Nov Leipzig, DE	Gefängnis-med 5-6 Dec Frankfurt, DE
	DGPPN 4-6 Nov Berlin, DE	RCPsych Addict 27-28 Apr London, UK		Suchtsymp. Oct Grundsee, AT	CFP Nov France	
	Addiktum Dec Helsinki, FI	SESP (prisons) 23-25 May ES		Prison Congr. Oct Montpellier, FR	DGPPN Nov Berlin, DE	
	ISPOR Europe 12-15 Nov Copenh, DK	Subst-Forum May Mondsee, AT		APSAD 30 Oct-2 Nov Canberra, AUS	Addiktum Dec Helsinki, FI	

## Recent key publications



<sup>1</sup> Walsh S et al, *Neuropsychopharmacology* 2024

<sup>2</sup> Parkin et al. *Int. J of Drug policy*. 2023

<sup>3</sup> Prami T et al, *Nordic studies on drug and alcohol*. 2023

# Octreotide SC depot, CAM2029

CAM2029 under development for three  
serious rare disease indications

- Acromegaly
- Gastroenteropancreatic neuroendocrine tumors (GEP-NET)
- Polycystic liver disease (PLD)

Designed for enhanced efficacy and  
patient convenience



# Somatostatin receptor ligands established treatment

## Wide use of somatostatin receptor ligands (SRLs)

- Antisecretory, antiproliferative, and immunomodulatory activity
- First-line medical treatment of acromegaly (ACRO) and neuroendocrine tumors (NET)<sup>1</sup>
- SRLs also used in other fields of endocrinology and oncology, as well as in gastrointestinal, kidney and liver diseases<sup>2</sup>

## SRL market dominated by long-acting injectables

- Key products: Sandostatin® LAR® (octreotide LAR) and Somatuline® Autogel® (lanreotide ATG)
- Market size approximately US\$ 3 billion<sup>3</sup>

<sup>1</sup>Pavel, M. et al. *Cancer Chemotherapy and Pharmacology*. 2019; 83:375–385. [doi: 10.1007/s00280-018-3734-1](https://doi.org/10.1007/s00280-018-3734-1); <sup>2</sup>Gomes-Porras, M. et al. *Int J Mol Sci*. 2020 Mar; 21(5): 1682.  
<sup>3</sup>GlobalData



# Key limitations of current SSA therapies

## Sandostatin® LAR®



First approved 1998

**POSOLGY** Monthly intramuscular injection  
**DOSAGE FORM** 19-gauge 38mm needle  
**DOSE** 10-40mg per month, 2.5mL

### Limitations:

- Complex reconstitution
- Refrigerated storage
- Large injection needle
- IM injection
- Dosing by trained HCP
- Limited exposure, and efficacy with incomplete symptom control<sup>1,2</sup>

## Somatuline® Autogel®



First approved 2007

**POSOLGY** Monthly deep subcutaneous injection  
**DOSAGE FORM** 18-gauge 20mm needle  
**DOSE** 60-120mg per month, 0.2-0.5mL

### Limitations:

- Refrigerated storage
- Large injection needle
- Deep SC injection
- Dosing by HCP (US)
- Limited efficacy with incomplete symptom control<sup>1,2</sup>

## Mycapssa®



First approved 2020

**POSOLGY** Twice daily (BID)  
**DOSAGE FORM** Oral capsule  
**DOSE** 40-80mg per day

### Limitations<sup>3,4</sup>:

- Significant food effect requiring dosing under fasting conditions twice daily
- Multiple DDIs
- Modest efficacy – 42% of patients in pivotal trial lost biochemical control (IGF-1) after switch from injectable SSAs
- Not approved in NET

# CAM2029 designed to address key limitations

## Differentiating features

- ✓ Ready-for-use FluidCrystal® technology
- ✓ Rapid onset and long-acting octreotide release<sup>1</sup>
- ✓ 5-fold octreotide bioavailability vs Sandostatin LAR with potential for improved efficacy<sup>1,2,3</sup>
- ✓ State-of-the-art, pre-filled pen injector enabling convenient patient self-administration
- ✓ Subcutaneous administration with thin needle (22-gauge, 12.5mm)
- ✓ Room temperature storage



Source: <sup>1</sup>Tiberg F, et al., Br J Clin Pharmacol. 2015; 80(3): 460-472; <sup>2</sup>Constant dose; <sup>3</sup>Pavel M, et al., Cancer Chemotherapy and Pharmacology 2019; 83: 375-383; <sup>4</sup>Adelman D et al. Adv Ther. 2020;37(4):1608-19.

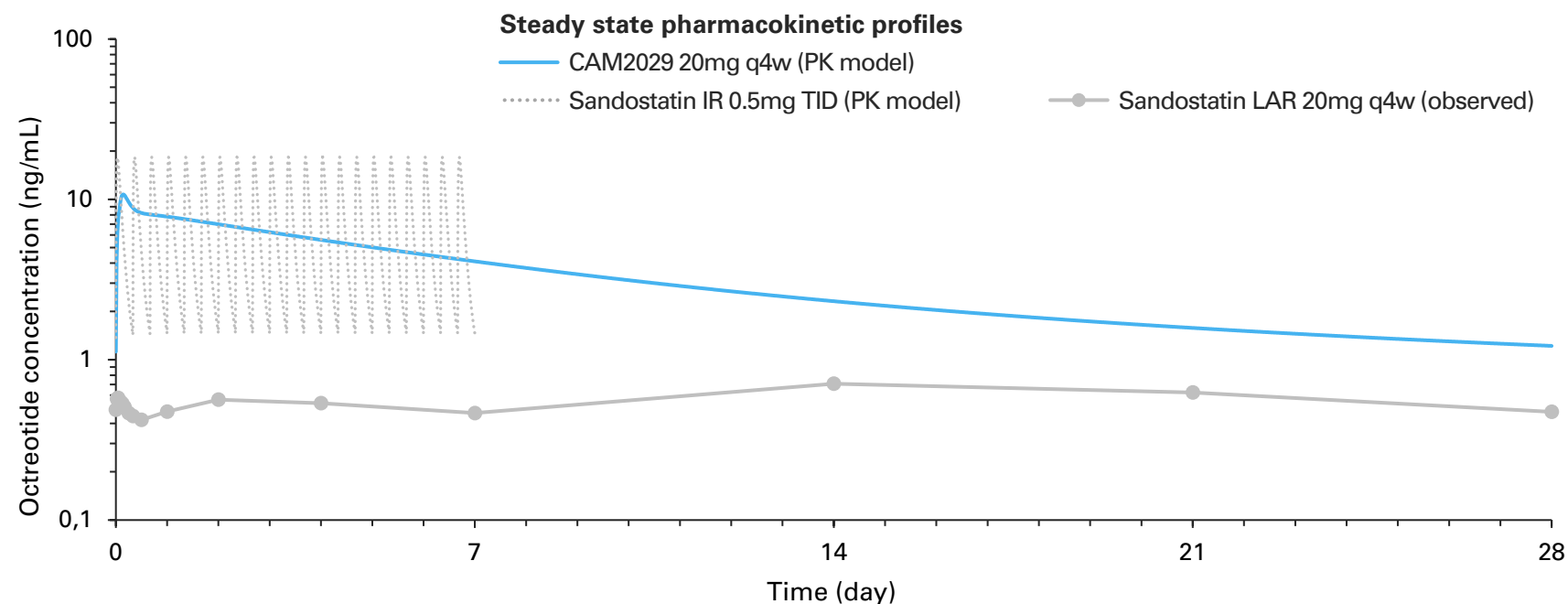




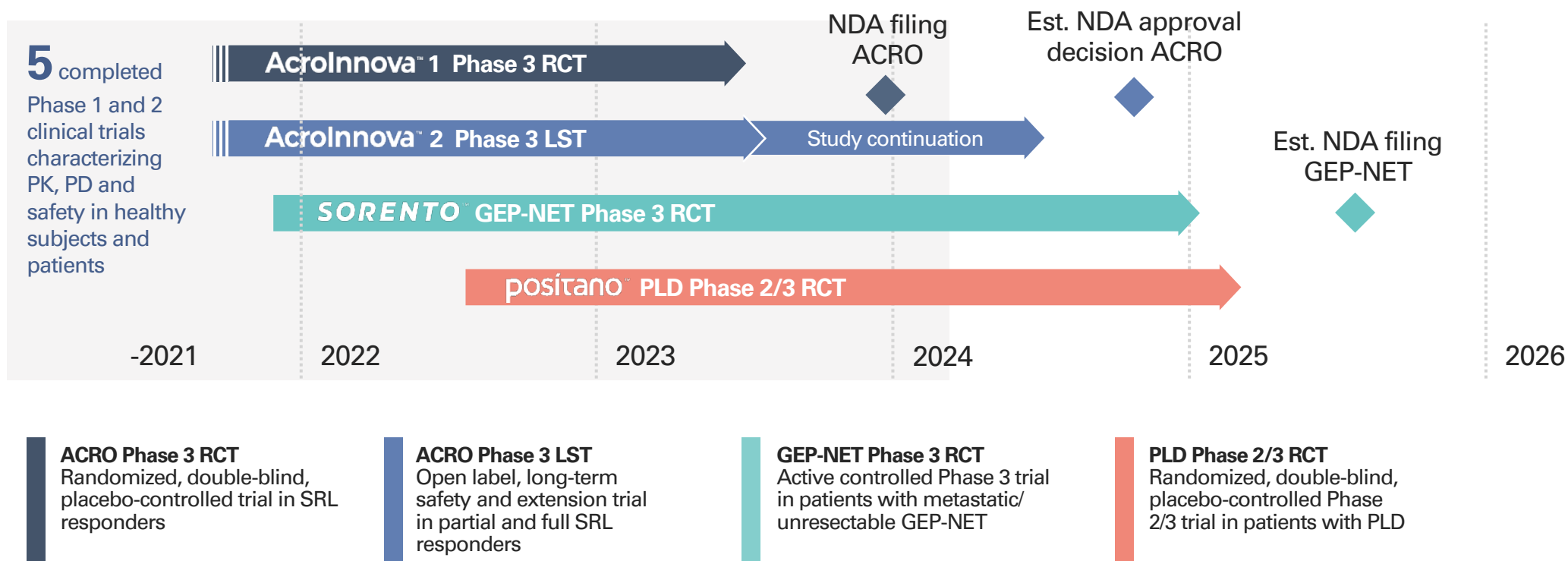
# CAM2029 provides high SRL exposure

~5x higher octreotide plasma exposure for CAM2029 vs. Sandostatin LAR

CAM2029 octreotide plasma levels in the range of immediate release octreotide



# Status overview of CAM2029 programs by indication



*Timelines are indicative. PK – pharmacokinetic; PD – pharmacodynamic; RCT – randomized control trial; LST – long-term safety trial; ACRO – acromegaly, GEP-NET – gastroenteropancreatic neuroendocrine tumors; PLD – polycystic liver disease*

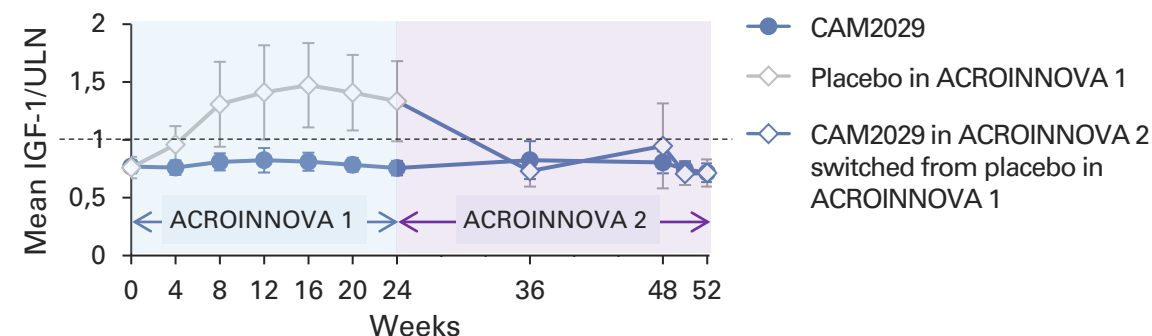
# NDA submission in acromegaly following positive ACROINNOVA Phase 3 study results

## Key milestones achieved for CAM2029

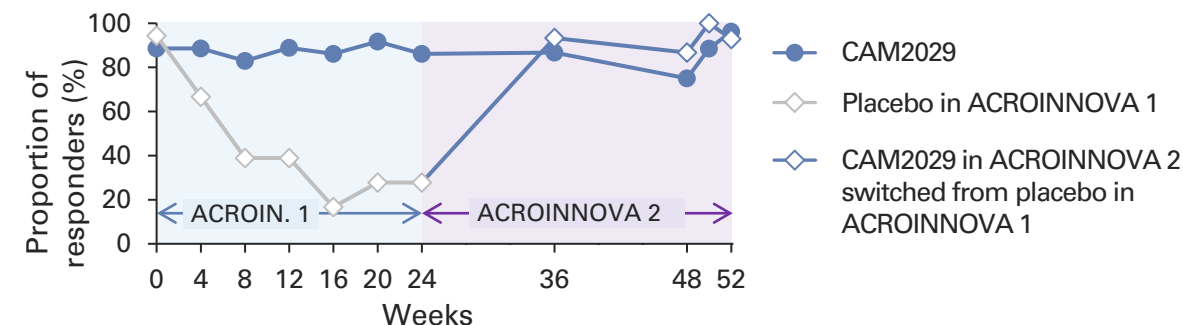
- ✓ Positive ACROINNOVA 1 Phase 3 results<sup>1</sup>
  - Demonstrating superior biochemical control vs placebo
  - Improved convenience and quality of life vs SoC
  - Safety profile consistent with 1<sup>st</sup> generation SRLs
- ✓ Positive ACROINNOVA 2 interim Phase 3 results<sup>2</sup>
  - Reinforcing long-term safety and effectiveness
  - Improved symptom control, treatment satisfaction and quality of life scores vs SoC at baseline
- ✓ Population PK and PKPD models developed
- ✓ Positive pre-NDA meetings
- ✓ NDA submission of Oclaiz™ in acromegaly<sup>3</sup>
  - Submission date 21 December 2023

## Efficacy demonstrated in ACROINNOVA 1 & 2<sup>1,2</sup>

### IGF-1 values over time (mean, 95% CI)



### Proportion of responders over time (IGF-1 ≤ ULN)



SoC – standard-of-care; SRL – somatostatin receptor ligand

<sup>1</sup>Press release 20 June 2023; <sup>2</sup>Press release 17 July 2023; <sup>3</sup>Press release 21 December 2023;

# CAM2029 has an attractive product profile in acromegaly



Once-monthly self-administration with prefilled pen



Improved convenience and treatment satisfaction<sup>1,2</sup>



Long-acting release with ~5X octreotide bioavailability<sup>3,4</sup>

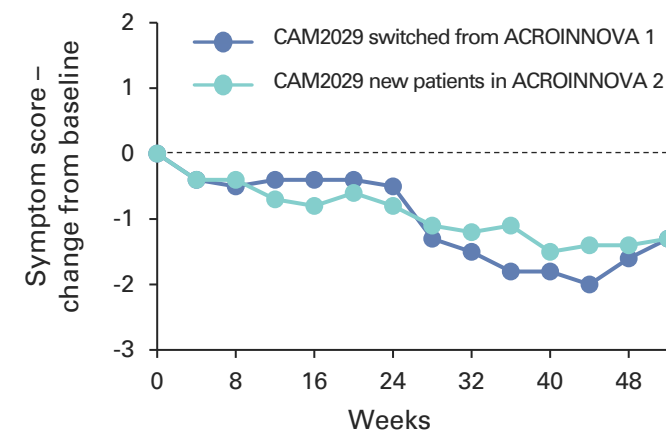


High rates of biochemical control<sup>1</sup>



Improved symptom control & quality of life<sup>2</sup>

## Improved symptom scores\*



\* The Acromegaly Index of Severity (AIS) score was calculated as the sum of the scores for the six symptoms of headache, sweating, fatigue, joint pain, paresthesia and soft tissue swelling. The AIS score ranges from 0 (no symptoms) to 18 (severe symptoms)



# ACROINNOVA 1

## Phase 3 RCT efficacy and safety trial

### ACROINNOVA 1 trial design

- 24-week, randomized, double blind, placebo-controlled trial

### Key eligibility criteria:

- Patients with acromegaly on treatment with a stable dose of octreotide LAR or lanreotide ATG for at least 3 months with
- IGF-1 levels  $\leq 1 \times \text{ULN}$  at screening

### Primary endpoint:

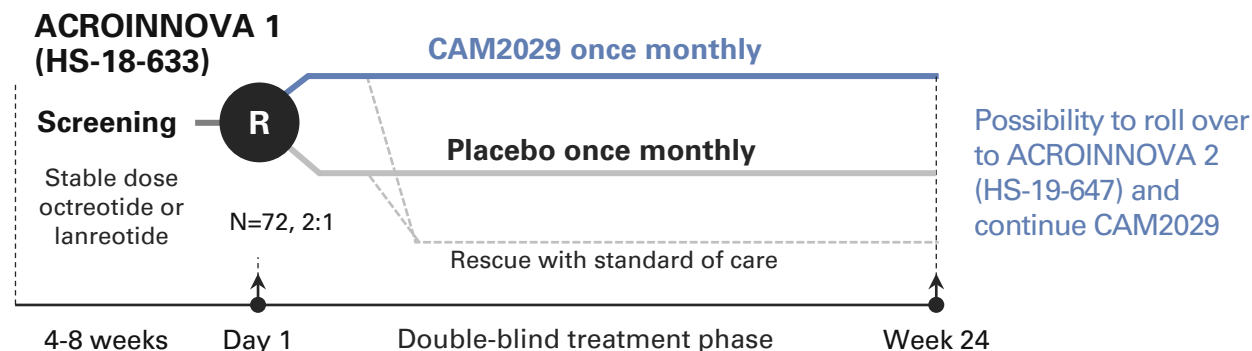
- Proportion of patients with mean IGF-1  $\leq 1 \times \text{ULN}$  (week 22 and 24)

### Key secondary endpoints:

- Proportion of patients with mean IGF-1 levels  $\leq 1 \times \text{ULN}$ , incl. patients with decreased dose
- Proportion of patients with mean IGF-1 levels  $\leq 1 \times \text{ULN}$  and GH cycle levels  $< 2.5 \mu\text{g/L}$

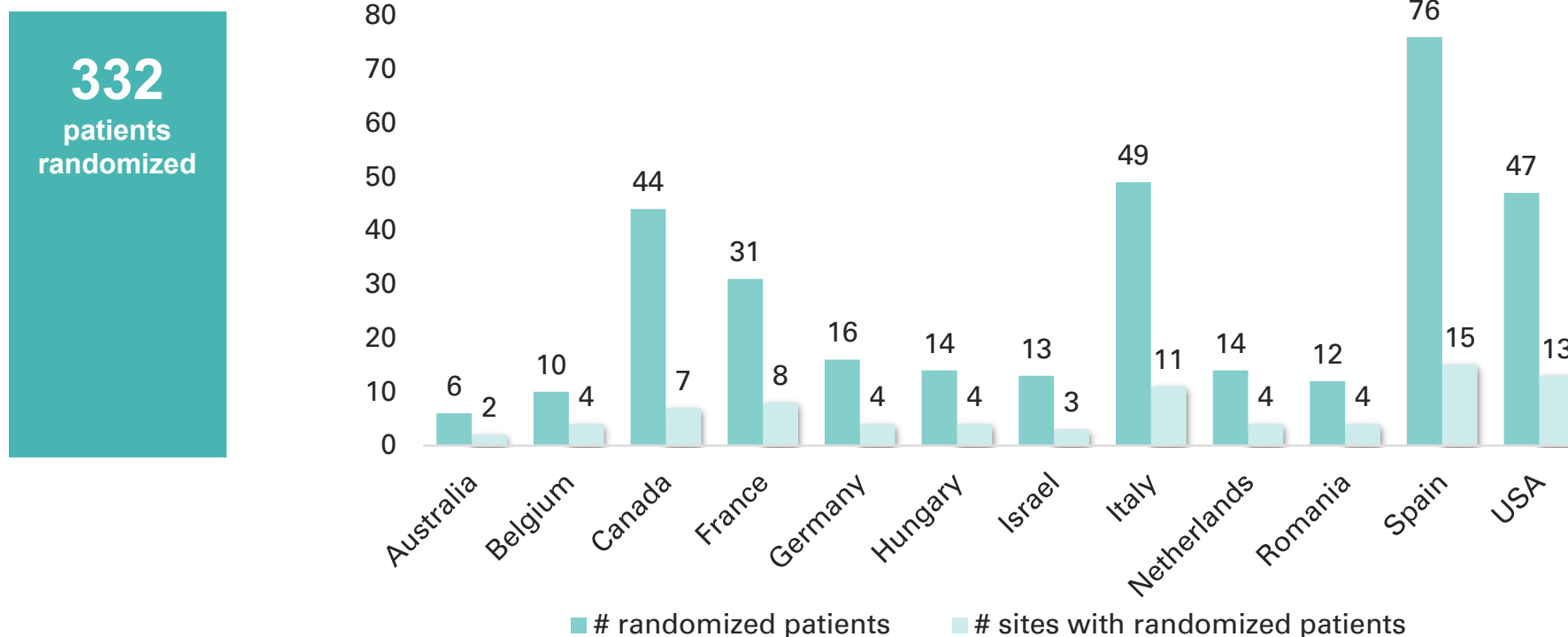
### Secondary endpoints, e.g.:

- Time to loss of IGF-1 response
- IGF-1 and GH over time and change from baseline
- Clinical signs and symptoms (AIS score)
- Patient satisfaction and treatment satisfaction (PSS and TSQM)
- Acromegaly quality of life (AcroQoL)
- Self-injection assessments (SiAQ)
- Plasma concentrations of octreotide
- Safety and tolerability



# Completed patient recruitment in Phase 3 SORENTO study of CAM2029 in GEP-NET

Enrollment across 12 countries exceeding randomization target (302)



# SORENTO assessing CAM2029 superiority in PFS

## Randomized, active-controlled Phase 3 trial

- Randomized, multi-center, open-label, active-controlled Phase 3 trial of CAM2029 vs. long-acting octreotide or lanreotide in patients with GEP-NET
- Single trial fulfilling regulatory requirements for safety and efficacy

## Patient population

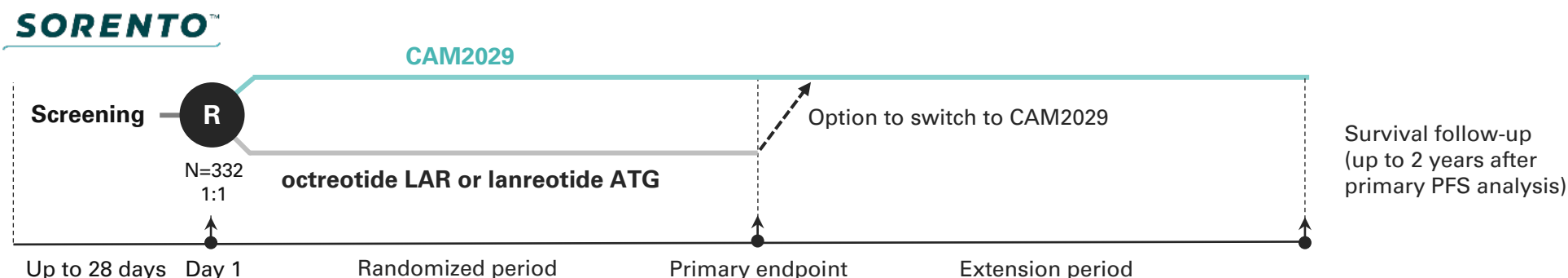
- Patients with confirmed, advanced and well-differentiated GEP-NET (grade 1 to grade 3)

## Primary endpoint

- Superiority in progression free survival, PFS, vs. standard of care (first-line medical treatment)
- Assessed after 194 documented PFS events

## Secondary endpoints include

- Overall survival
- PROs (e.g., treatment satisfaction, quality of life)
- Plasma concentrations of octreotide
- Safety



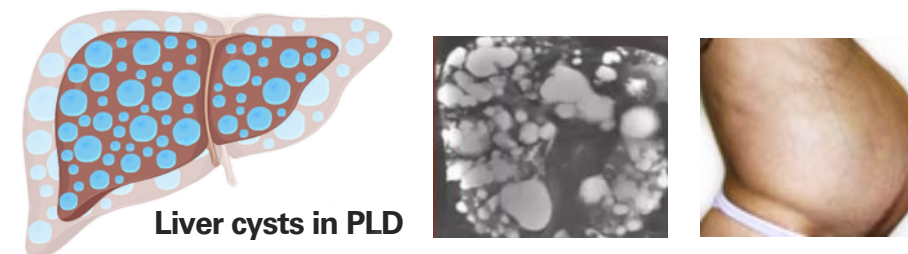
# Clinical Phase 2/3 study in PLD fully recruited

## POSITANO trial to assess efficacy and safety

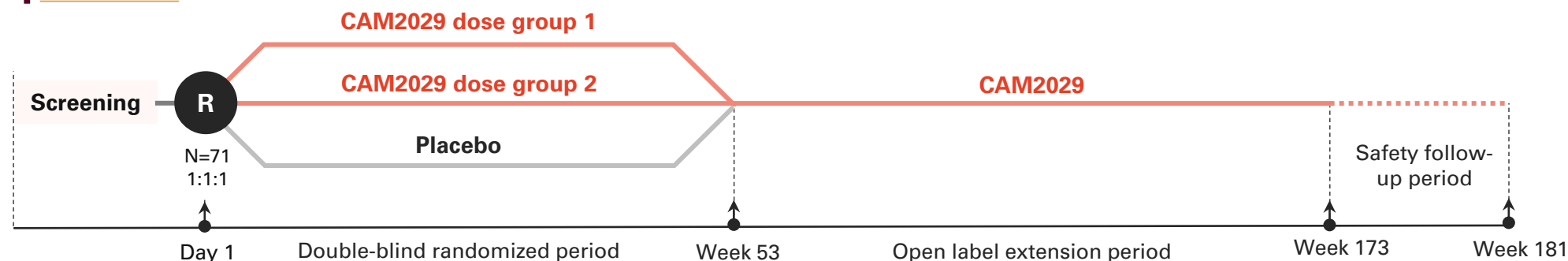
- 53-week randomized, placebo-controlled, three-arm trial
  - Randomization of 71 patients completed in February 2024
  - Primary endpoint is liver volume change
  - Key secondary endpoint is Camurus' developed PRO, PLD-S
  - Multiple secondary endpoints, incl. quality of life, safety, etc.
- Open label extension extended to 120 weeks
  - Offer continued treatment in patients with expected benefits

## Large unmet medical need in PLD

- Severe quality-of-life implications for patients with symptomatic PLD
- No labelled option available



**positano**<sup>™</sup>





# CAM2029 progressing towards market with key upcoming key milestones 2024/25

## AcroInnova™

Pivotal randomized placebo controlled and long-term safety trials in acromegaly

- ✓ Positive ACROINNOVA 1 results
- ✓ Positive ACROINNOVA 2 interim results
- ✓ NDA submission
- ❑ **NDA acceptance for review expected Q1 2024**
- ❑ **MAA submission H1 2024**
- ❑ **NDA approval decision expected Q4 2024**
- ❑ **US launch Q1 2025**

## SORENTO™

Subcutaneous Octreotide Randomized Efficacy in Neuroendocrine Tumors

- ✓ SORENTO Phase 3 start Q4 2021
- ✓ SORENTO fully enrolled Q4 2023
- ❑ **Topline result H1 2025**
- ❑ **NDA/MAA submission H2 2025**

## positano™

Polycystic liver Safety and efficacy Trial with subcutaneous Octreotide

- ✓ POSITANO Phase 2/3 Q2 2022
- ✓ POSITANO fully enrolled Q1 2024
- ❑ **Topline result H1 2025**

# High market potential for CAM2029 – largest opportunity in GEP-NET

## Attractive specialty pharma opportunity

- Blockbuster potential in NET
- Highly concentrated target audiences
- Differentiated product features
- Switch from established first-line treatments

## CAM2029 peak sales estimates from third party market research<sup>1-4</sup>

	TERRITORY	PATIENT POPULATION	EST. PEAK PATIENT SHARE	EST. PEAK SALES
ACRO	EU/AUS US	16,500 <sup>4</sup> 10,000	20 – 35% 25 – 40%	€30 – 65 million \$150 – 280 million
NET <sup>1</sup>	EU/AUS US	68,000 <sup>4</sup> 37,000	30% 40%	€300 – 400 million \$1,200 – 1,500 million
PLD <sup>1</sup>	EU/AUS US	15-18,000 <sup>4</sup> 12-13,000	30 – 40% 30 – 40%	€80 – 100 million \$200 – 300 million

<sup>1</sup>Globe Life Science Aug 2022, data on file; <sup>2</sup>Globe Life Science 2020, data on file; <sup>3</sup>Assuming €10-12.5k (EU/AUS) and \$60-70K (US) per year net pricing in acromegaly, €15-20k (EU/AUS) and \$80-100K (US) per year net pricing in NET, and €17.5k (EU/AUS) and \$60K (US) per year net pricing in PLD; <sup>4</sup>Patient numbers extrapolated from 5EU estimates by assuming same prevalence across European countries and Australia



# Building commercial infrastructure in the US

## US launch preparations Oclaiz™ in acromegaly

### Key activities

- Camurus Inc. fully operational
- President Camurus US appointed
- In-depth market research
- Medical affairs activities
- Payor engagement
- Distribution model






## Key scientific conferences for CAM2029 in 2024

	Q1 2024	Q2 2024	Q3 2024	Q4 2024	
Global	<div>ICE</div> <div>1-4 March</div> <div>Dubai UAE</div>	<div>AACE2023</div> <div>9-11 May</div> <div>New Orleans US</div>	<div>ENDO</div> <div>1-4 Jun</div> <div>Boston US</div>	<div>ENEA</div> <div>11-13 Sep</div> <div>Sevilla ES</div>	<div>NANETS</div> <div>12-14 Oct</div> <div>Chicago US</div>
					<div>AASLD</div> <div>Nov 15-19</div> <div>San Diego, US</div>
European	<div>ENETS</div> <div>22-24 Mar</div> <div>Vienna AT</div>	<div>ECE</div> <div>11-14 May</div> <div>Stockholm SE</div>	<div>EASL</div> <div>5-8 Jun</div> <div>Milan IT</div>		
		<div>ACRO</div>	<div>NET</div>	<div>PLD</div>	

### Regulatory timeline:



# Strong foundation for continued value creation

-  Buvidal growth in Europe and Australia
-  Positive launch momentum for Brixadi in the US
-  Pipeline progress towards new approvals and launches
-  Establishing a US commercial organization
-  Strong financial position to support sustainable growth





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# Progress towards Camurus' Vision 2027

Status update end-2023 following one year of execution towards the five-year vision

## 5x

**Five-fold revenue growth**  
(from 2022)



**Establishment  
of US commercial infrastructure**

## 4

**Approvals** for four R&D  
pipeline programs

## ~50%

**Operating margin** around 50%

### 5x revenue growth in 5 years

SEK 1.7bn 2023

❑ SEK 4.5 billion in 2027

### Buvidal patients grew 33%

48,000 in 2023

❑ >100,000 patients in 2027

### Brixadi, opioid use disorder

- ✓ US launch in September 2023
- ❑ >\$1 billion peak sales potential

### US commercial infrastructure

Preparing for Oclaiz™ launch

- ✓ Camurus Inc. fully operational
- ✓ Behshad Sheldon appointed President Camurus US
- ❑ Launch-ready Q4 2024

### Accelerated commercial build-up

- ✓ Strengthened financial position
- ❑ Accelerate commercial readiness in NET and PLD

### New approvals

1 of 4

### Brixadi, opioid use disorder

- ✓ US approved in May 2023

### Oclaiz™ (CAM2029) in acromegaly

- ✓ NDA submitted in December 2023
- ❑ US approval decision exp. Q4 2024

### CAM2029 GEP-NET

- ✓ Completed Phase 3 recruitment in Q4 2023
- ❑ NDA submission est. 2025

### Operating margin

31% in 2023

❑ ~50% in 2027

### Operational excellence

- ✓ Increased gross margin
- ❑ Disciplined capital allocation to invest in the pipeline and commercialization

### Supported by inorganic growth

- ✓ Proceeds of SEK 1.1 billion directed share issue in January 2024
- ❑ Grow and diversify revenues through partnerships and acquisition



# Key milestones coming 12 months

## R&D Pipeline

- ✓ Completed recruitment in POSITANO study in PLD
- ❑ FDA acceptance for review of Oclaiz™ NDA
- ❑ MAA submission of CAM2029 in acromegaly to EMA
- ❑ FDA approval of Oclaiz™ in acromegaly
- ❑ Topline results SORENTA study in GEP-NET
- ❑ Topline results POSITANO study in PLD
- ❑ Start new clinical program

## Commercial and corporate development

- ✓ Directed share issue raising gross proceeds of SEK 1.1 billion
- ❑ US commercial organization fully established
- ❑ Business development and inorganic growth
- ❑ US launch of Oclaiz™ in acromegaly



# Shareholders and analyst coverage

Shareholders as of 29 February 2024	Number of shares	% of capital	% of votes
Sandberg Development AB	21,875,692	37.9	37.9
Fjärde AP-fonden	2,650,766	4.6	4.6
Avanza Pension	1,780,225	3.0	3.0
Swedbank Robur Fonder	1,693,958	2.9	2.9
Fredrik Tiberg, CEO	1,615,000	2.8	2.8
The Bank of New York Mellon SA/NV	1,426,006	2.5	2.5
Handelsbankens fonder	1,297,109	2.2	2.2
JP Morgan Chase Bank	1,277,192	2.2	2.2
State Street Bank and Trust	1,182,329	2.0	2.0
Afa Försäkring	646,293	1.1	1.1
CS Client Omnibus ACC	587,595	1.0	1.0
SEB	515,053	0.9	0.9
SEB Investment Management	513,366	0.9	0.9
Svenskt Näringsliv	500,000	0.9	0.9
Camurus Lipid Research Foundation	486,350	0.8	0.8
Other shareholders	17,576,684	34.3	34.3
<b>In total</b>	<b>55,623,618</b>	<b>100.0</b>	<b>100.0</b>

## Analysts

### Carnegie

Erik Hultgård

### DNB

Patrik Ling

### Handelsbanken

Suzanna Queckbörner

Mattias Häggblom

### Jefferies

James Vane-Tempest

### Nordea

Viktor Sundberg

### Pareto

Dan Akschuti

### Bryan Garnier

Alex Cogut

### SEB

Christopher Uhde



# Experienced and committed management team



**Fredrik Tiberg, PhD**  
*President & CEO, CSO*  
**In Company since** 2002  
**Holdings:** 1,600,000 shares,  
15,000 subscription warrants  
& 102,000 employee options

**Education:** M.Sc. in Chem. Eng., Lund Institute of Technology, PhD and Assoc. Prof. Physical Chemistry, Lund University.  
**Previous experience:** More than 20 years executive leadership experience from the pharmaceutical industry. Professor Physical Chemistry, Lund University; Visiting Professor at Oxford University; Section Head, Institute for Surface Chemistry.



**Jon Garay Alonso**  
*Chief Financial Officer*  
**In Company since:** 2022  
**Holdings:** 1,450 shares &  
57,750 employee options

**Education:** Bachelor in Business Administration by Universidad Comercial de Deusto. Executive MBA by IESE Business School.  
**Previous experience:** More than 20 years experience from Finance within pharmaceutical and medtech companies, incl. Baxter, Gambro, Convatec, Bristol Myers Squibb.



**Maria Lundqvist**  
*Head of Global HR*  
**In Company since** 2021  
**Holdings:** 38,500 employee  
options

**Education:** B.Sc. in Business and Economics, Uppsala University  
**Previous experience:** More than 20 years of experience of leadership roles within Human Resources, including HR Director Nordics at Teva Pharmaceuticals and HR positions at Tetra Pak, Vestas and AstraZeneca.



**Richard Jameson**  
*Chief Commercial Officer*  
**In Company since:** 2016  
**Holdings:** 29,193 shares, 8,000  
subscription warrants and  
57,750 employee options

**Education:** B.Sc. in Applied Biological Sciences from University West of England  
**Previous experience:** General Manager, UK & Nordics for Reckitt Benckiser (2010 – 2013) and Area Director Europe, Middle East and Africa for Indivior (2013 – 2016).



**Fredrik Joabsson, PhD**  
*Chief Business Dev. Officer*  
**In Company since** 2001  
**Holdings:** 50,170 shares &  
38,500 employee options

**Education:** M.Sc. in Chemistry, PhD in Physical Chemistry, Lund University  
**Previous experience:** More than 20 years of experience in pharmaceutical R&D, business development and alliance management.



**Markus Johnsson**  
*Senior VP R&D*  
**In Company since:** 2003-2017,  
2019-  
**Holdings:** 21,000 shares &  
23,500 employee options

**Education:** Ph.D. in physical chemistry and M.Sc. in chemistry from Uppsala University.  
**Previous experience:** More than 20 years of experience from pharmaceutical development and project management



**Torsten Malmström, PhD**  
*Chief Technical Officer*  
**In Company since** 2013  
**Holdings:** 46,858 shares &  
38,500 employee options

**Education:** M.Sc. in Chemistry, PhD in Inorganic Chemistry, Lund University  
**Previous experience:** More than 20 years of experience from pharmaceutical R&D including Director Pharmaceutical Development at Zealand Pharma, Director of Development at Polypeptide, Team Manager at AstraZeneca.



**Annette Mattsson**  
*VP Regulatory Affairs*  
**In Company since:** 2017  
**Holdings:** 2,004 shares, 1,000  
subscription warrants &  
38,500 employee options

**Education:** Bachelor of Pharmacy, Uppsala University and Business Economics, Lund University  
**Previous experience:** More than 25 years of experience within regulatory affairs, including European RA Director/Global RA Lead at AstraZeneca and Global RA Lead at LEO Pharma.



**Alberto M. Pedroncelli**  
*Chief Medical Officer*  
**In Company since** 2023  
**Holdings:** 1,000 shares &  
20,000 employee options

**Education:** MD University of Milan. Ph. D. endocrinology post-graduate school University of London  
**Previous experience:** Head of Clinical Development and Medical Affairs Recordati, Senior Leadership positions Novartis, clinician and research fellow Dept. Endocrinology, University Hospital Bergamo, Italy



**Agneta Svedberg**  
*VP Clinical & Regulatory Dev.*  
**In Company since:** 2015  
**Holdings:** 22,987 shares &  
38,500 employee options

**Education:** M.Sc. In Radiophysics and B.Sc. In Medicine from Lund University, Executive MBA from Executive Foundation Lund  
**Previous experience:** More than 25 years of experience in drug development, incl. as COO at Zealand Pharma, CEO of Cantargia, Senior VP Clinical Development at Genmab.